

# Events Diary.....

NB: All programmes are subject to change.

## 15 to 16 April – New Delhi, India:

The Confederation of Indian Industry presents a Defence Acquisition Management Course. The course is directed by Maj. Gen. (Dr.) Mrinal Suman and will cover the Defence Procurement Procedures (DPP), DPP 2008 (Amendments 2009), offsets, and the latest defence acquisition policy in detail. Contact: CII - Guralpal Singh, Tel: 91-11-41504514-19, Email: guralpal.singh@cii.in

## April 19, Riyadh , Saudi Arabia:

Trade & Export Finance Conference. Contact: GTR +44 (0) 208 673 9666, info@exportagroup.com

## April 19 to 20 University of Nottingham, UK:

International Conference on Public Procurement includes speakers from the European Commission; OECD/SIGMA; Office of Government Commerce (UK); UNCITRAL; World Bank Institute; WTO; Europol; COMESA; Asian Development Bank; Chartered Institute of Purchasing and Supply (CIPS).

Dr. Aris Georgopoulos will conduct a workshop on the initiatives in opening up EU defence procurement, the new Defence Procurement Directive, and the work of the EDA. The workshop will include an analysis of the main aspects of the new Defence procurement Directive.

Mark Pyman is to speak on the risks of offsets, and preventive mechanisms for corrupt activities, as a Director of Transparency International. Joanne Teal, of Europol, is to speak on Security (non-Defence) Procurement in the Light of the New Directive. Baudouin Heuninckx, Belgian Defence Staff, addresses collaborative procurement in the light of the Defence Procurement Directive.

Contact: +44-235-838176, Email: events@achilles.com

## April 25 to 28 - Budapest, Hungary:

The GOCA / A|D|S Global Industrial Cooperation Conference (GICC), at the Marriott Hotel.

### Provisional Agenda:

Dr Abel Garamhegyi, Personal Adviser to the Prime Minister of Hungary;

Grant Rogan, Blenheim Capital;  
Patrik Stupin, Croatia;  
Professor Hubert Królikowski, Poland;  
Martin Sticha, Czech Republic;  
Robert Ionescu, Romania;  
Miguel Ángel Panduro, ISDEFE, Spain;  
Jon Gunnheim, Norway;  
Sonja Siegismund, Denmark;  
Niklas Alm, Sweden;  
Henrik Rähö, Finland;  
Ismail Tohumco, SSM, Turkey;  
Arturo Alfonso-Meirino, EDA;  
Bina Bar-On, ICA, Israel;  
Major Diógenes, Brazilian SEFA;  
Pieter Burger, Armscor, South Africa;  
Teresa De Risi, DTI, South Africa;  
Dr Choong Yong Ahn, KOTRA, South Korea;  
Dr Kogila Balakrishnan, MINDEF, Malaysia;  
Pedro Catarino, Portugal;  
Per Magnus Larsson, Armasuisse, Switzerland;  
Mazen Madooh, National Offset Company, Kuwait;  
Matar Ali Al Romaihi, Offset Program Bureau, UAE;  
Mark Pyman, Transparency Intern'l.

Contact: KBubolz@ibgc.com

## May 12 London, UK:

Emerging Markets Trade & Political Risk Conference  
Contact: GTR +44 (0) 208 673 9666, info@exportagroup.com

## June 2 - 3 Amsterdam, Netherlands:

2nd Annual Netherlands Offset Conference:  
Programme under development but with:

Lee Furter, Senior Manager Offset, RUAG Land Systems;  
Joost van Gemert, Vice President Corporate Offset Management, Rheinmetall;  
Ligia C. McLean, Manager, Industrial Participation and Alliances, Boeing;  
Netherlands Ministry of Economic Affairs.

Contact: Finca Consulting, +31 20 486 7590 EM: stefan.koopman@fincaconsulting.nl

## June 2 at Deutsche Bank, London, UK:

London Countertrade Roundtable's Asia Country Focus.  
Contact Robert Scallon, robert@scallon.co.uk

## June 9 New York, USA:

Innovations in Trade Finance Solutions. Contact: GTR +44 (0) 208 673 9666, info@exportagroup.com

## June 14 to 18: Eurosatory, Paris, France:

The Confederation of Indian Industry, supported by GICAT, will present a workshop on the Indian Defence Industry Market, including an India Defence Procurement course. Contact: CII - Guralpal Singh, Tel: 91-11-41504514-19, Email: guralpal.singh@cii.in

## June 16-18 Paris, France:

DKF Offset Workshop with Safran. Programme includes: Beatrice Puton, Manager OS, Safran SSI Trading; Christian Sylvain, Director OS-MGT, Aeva.  
Contact EM missing@dkf-kompensation.de

## July 2 Farnborough, UK:

ADS is providing an Offset Training Workshop. Contact: christine.gomm@adsgroup.org.uk

## September 13-16, Chicago, U.S.A.:

DIOA-GOCA Fall Conference at the InterContinental.

## September 14 Germany:

DKF session in Germany with evening networking. Contact EM: missing@dkf-kompensation.de

## September 22, London, UK:

London Countertrade Roundtable's Defence Offset Seminar.  
Contact Robert Scallon, robert@scallon.co.uk

## November 30, Germany:

DKF session with evening networking. Contact EM missing@dkf-kompensation.de

## November 30-December 2, Kuwait:

GOCA/Kuwait NOC Fall 2010 Conference in Kuwait.