

# Events Diary 2012

NB: All programmes are subject to change.

<b>January 17-18</b>	<b>New Delhi – India</b>	<b>CII</b>	<b>April 24-26</b>	<b>Memphis – USA</b>	<b>DIOA</b>
CII's Defence Acquisition Management Course will cover defence offset policy, offset banking, and offset evaluation & eligibility. Contact: Phone: 91-124-4014060-67, Email: defence@cii.in			DIOA Spring Conference. April 24 is a training day, the offset conference follows. See www.dioa.org		
<b>January 23-24</b>	<b>Munich – Germany</b>	<b>DKF</b>	<b>May 20-23</b>	<b>Izmir – Turkey</b>	<b>GOCA / ADS</b>
Members' meeting and symposium at Rohde & Schwarz. The topic is 'EU Military Procurement 2009/81 EC'. Contact: Gerd.Mueller@dkf-kompensation.com or missling@dkf-kompensation.de			The Global Industrial Cooperation Conference, supported by DKF, SSM, and ESBAS. Confirmed speakers include: Saleem Al –Zawawi (Oman); Alon Redlich (Poland); General Hamad Al Sugair (Saudi Arabia); Kaya Tuncer, ESBAS; Murad Bayar, Undersecretary SSM; Muharrem Dortkasli, TAL; Osman Okyay, Kale Aero; Steve Estil, Sikorsky; David Potts, Lockheed Martin; Mark Pyman, Transparency International; and Vassilis Akritidis, Squire, Sanders & Dempsey (UK) LLP. Other invited speakers include government officials from Brazil, Canada, Colombia, Greece, India, Korea, Kuwait, Malaysia, South Africa, USA, and from the European Commission. Contact: Email: Nicole.Redfearn@adsgroup.org.uk or Email: kbubolz@ibgc.com		
<b>February 7</b>	<b>Moscow – Russia</b>	<b>Exporta Events</b>	<b>May 22</b>	<b>Nairobi – Kenya</b>	<b>Exporta Events</b>
Russia & Eurasia Trade & Export Finance Conference. Contact: info@exportagroup.com			East Africa Trade & Commodity Finance Conference. Contact: info@exportagroup.com		
<b>February 14-15</b>	<b>Dubai – UAE</b>	<b>Exporta Events</b>	<b>May 29</b>	<b>Singapore</b>	<b>SMi</b>
Middle East Trade & Export Finance Conference. Contact: info@exportagroup.com			A full day masterclass on 'Critical Success Factors in the Development of an Offset Program' will be presented by David Hew in association with SMi. Contact SMi +65 664 990 95/96 / +44 (0) 870 9090 711, or www.smi-online.sg/offsetsasia.asp		
<b>February 23</b>	<b>Mumbai – India</b>	<b>Exporta Events</b>	<b>June 14-15</b>	<b>Paris – France</b>	<b>ECCO</b>
India Trade & Export Finance Conference. Contact: info@exportagroup.com			Corresponding with the EuroSatory Exhibition June 11-15. The seminar will cover defence and civil offsets in Brazil and there will be a workshop on SMEs. Contact: info@ecco-offset.eu		
<b>March 8-9</b>	<b>Cape Town – South Africa</b>	<b>Exporta Events</b>	<b>July 4</b>	<b>London – UK</b>	<b>LCR / ADS</b>
Africa Trade & Export Finance Conference. Contact: info@exportagroup.com			A joint London Countertrade Roundtable meeting with ADS; the focus will be on offsets.		
<b>March (TBC)</b>	<b>Shrivenham – UK</b>	<b>Cranfield University</b>	<b>September 9-12</b>	<b>Massachusetts – USA</b>	<b>DIOA / GOCA</b>
Theory and Practice of Offsets. A four to five day post-graduate course that may also be offered as a Masters' level credit-rated short course. Contact: info@symposiaatshrivenham.com			DIOA-GOCA Fall Conference at Brewster, MA.		
<b>March 12</b>	<b>London – UK</b>	<b>LCR</b>	<b>September 14</b>	<b>Ottawa – Canada</b>	<b>Industry Canada</b>
London Countertrade Roundtable event on bank liquidity and its effect on Trade Finance/ Export Finance. Contact: roger@offsets2000.com			For offset program directors only.		
<b>March 22-23</b>	<b>Istanbul – Turkey</b>	<b>Exporta Events</b>	<b>September 19</b>	<b>London – UK</b>	<b>LCR</b>
Turkey Trade & Export Finance Conference. Contact: info@exportagroup.com			The focus will be on offsets in South America.		
<b>March 26-27</b>	<b>New Delhi – India</b>	<b>CII and ADS</b>	<b>September 24-25 (TBC)</b>	<b>Germany</b>	<b>DKF</b>
Taking place in advance of Defexpo (29 March -01 April). The first day will be a defence acquisition course, including an offsets workshop. A full day conference on domestic offset issues follows on day two. The program is subject to confirmation. Contact: Tel +91-124-4014060 amit.kumar@cii.in or Christine.Gomm@adsgroup.org.uk			October (TBC) <b>Seoul – South Korea</b> <b>GOCA / KOTRA</b>		
<b>April 23-24</b>	<b>Zurich – Switzerland</b>	<b>DKF</b>	<b>November / December</b>	<b>Kuwait</b>	<b>GOCA / NOC</b>
The focus will be on Swiss industrial participation (direct offset) and Swiss (indirect) offset. The venue will be Rheinmetall Air Defence. Contact: Gerd.Mueller@dkf-kompensation.com or missling@dkf-kompensation.de			(Date to be determined)		
<b>April 23-24</b>	<b>Sao Paulo – Brazil</b>	<b>Exporta Events</b>	<b>December 3-4</b>	<b>Germany</b>	<b>DKF</b>
Brazil & Latin America Trade & Commodity Finance Conference. Contact: info@exportagroup.com			The focus will be on offsets in the Far East.		
			<b>December 5</b>	<b>London – UK</b>	<b>LCR</b>
			London Countertrade Roundtable AGM		