

**Dear DKF Member:
Registration is open for the**

**Global Industrial Cooperation Conference (GICC)
May 20 – 23, 2012
Swissôtel Grand Efes**

Izmir, Turkey

The **Global Offset & Countertrade Association (GOCA)** and **ADS Group Ltd (ADS)** are pleased to organize this major international offset conference with the support of **The Undersecretariat for Defence Industries (SSM)**, **ESBAS - Aegean Free Zone Corporation**, and **Deutsches Kompensations Forum e. V. (DKF)**.

PRELIMINARY CONFERENCE AGENDA

Conference Speakers

Our impressive speaker list will include senior government leaders and directors of Industrial partnership programs, senior members of the Turkish military, experts on WTO and ITAR, as well as many representatives from the leading aerospace and defense contractors, who will provide case studies of their respective activities.

Even though we are still 5 months away, the GICC 2012 Organizing Committee already have the below confirmed speaker list (and their topics) which include:

Saleem Al –Zawawi (Oman)

Alon Redlich (Poland)

General Hamad Al Sugair (Saudi Arabia)

Kaya Tuncer, ESBAS

Murad Bayar, Undersecretary SSM

Muharrem Dortkasli, TAI

Osman Okyay, Kale Aero

Steve Estill, Sikorsky

David Potts, Lockheed Martin

Mark Pyman, Transparency International

Vassilis Akritidis, Squire, Sanders & Dempsey (UK) LLP – WTO

Jerome J. Zaucha, K&L Gates LLP – ITAR workshop

Dov Hyman, Dolin International – (Finance)

Neil Rutter - Textron (Finance)

GICC 2012 will have government and industry speakers from the UAE, Kuwait, Brazil, Greece, Finland, Canada, South Africa, South Korea, Taiwan and more.....an important presentation on developments with the EDA will also be on the agenda.

Sunday, May 20th

Afternoon

Conference Registration 3:00 pm to 7:00 pm

Evening

Welcome Reception at the Swissôtel Grand Efes

Monday, May 21st and Tuesday, May 22nd

The Conference will feature speakers and attendees from many nations who will share their insights and provide updates on important offset, countertrade, and international trade finance issues. Additional presentations will be announced as they are confirmed.

Evening of Tuesday, May 22nd

Reception and Conference Dinner at Ephesus

Morning of Wednesday, May 23rd

Training Sessions

For attendees who register for both the conference and training, ADS and GOCA are pleased to offer a half-day offset training course on Wednesday, May 23rd from 8:00 am – 1:00 pm. The offset training courses will cover a range of offset topics such as Intro to Offset, ITAR, and Valuation of Tech Transfer. Training courses will be organized in two separate parallel sessions tailored to the various levels of audience: beginners, intermediate, and advanced.

Conference Registration Fees

Early bird fee is valid until 31st January 2012:

ADS members (U.S.\$695 conference only, U.S.\$795 conference & training)

GOCA members (U.S.\$695 conference only, U.S.\$795 conference & training)

Government (U.S.\$695 conference only)

DKF members (U.S.\$695 conference only, U.S.\$795 conference & training)

Nonmembers (U.S.\$1,195 conference only, U.S.\$1,295 conference & training)

Standard fee begins 1st February 2012 and is valid until 16th May 2012:

ADS members (U.S.\$795 conference only, U.S.\$895 conference & training)

GOCA members (U.S.\$795 conference only, U.S.\$895 conference & training)

Government (U.S.\$795 conference only)

DKF members (U.S.\$795 conference only, U.S.\$895 conference & training)

Nonmembers (U.S.\$1,295 conference only, U.S.\$1,395 conference & training)

From 17th May 2012 onwards, a late fee of U.S.\$100 will be applied to conference attendee registrations, if space is available.

Conference Attendee Fee: The conference attendee fee includes entry to the Opening Reception on Sunday 20th May 2012, the Conference (coffee breaks and lunch) on Monday and Tuesday 21st & 22nd May 2012, and the Conference Dinner on Tuesday 22nd May 2012. Note: the hotel daily room rate at the Swissôtel Grand Efes, Izmir is inclusive of a breakfast buffet.

Conference & Training Attendee Fee: The conference and training attendee fee includes entry to the Opening Reception on Sunday 20th May 2012, the Conference (coffee breaks and lunch) on Monday and Tuesday 21st & 22nd May 2012, the Conference Dinner on Tuesday 22nd May 2012, and Training Workshops on Wednesday morning 23rd May 2012. A coffee break will be provided for conference & training attendees on Wednesday morning 23rd May 2012. Note: the hotel daily room rate at the Swissôtel Grand Efes, Izmir is inclusive of a breakfast buffet.

Spouse/Partner Fee: The spouse/partner fee of U.S.\$125 includes entry to the Opening Reception on Sunday 20th May 2012, a Spouses Coffee/Tea Reception on Monday 21st May 2012, and the Conference Dinner on Tuesday 22nd May 2012. Also, a special sight-seeing event for spouses/partners is planned for either Monday or Tuesday 21st or 22nd May 2012. It is very important that *all* spouses or partners who wish to participate in these events must register online ahead of time. To register your spouse/partner online, please visit the upcoming conferences section of the GOCA website

<https://www.regonline.com/globalindustrialcooperationconferencegicc2012>

Payment: Full payment by credit card, wire transfer, or check is required to complete your conference registration. *From 1st May 2012 to the registration deadline of 16th May 2012, only credit card payments will be accepted.*

Registration and Payment Deadline: The last day for conference registrations and payment is *Wednesday 16th May 2012 at 5:00 pm US Eastern Time.* Payment not received by this date will result in cancellation of registration. Payment in advance is required by credit card, wire transfer, or check. *From 1st May 2012 to the registration deadline of 16th May 2012, only credit card payments will be accepted.*

To Register for GICC 2012 visit:

<https://www.regonline.com/globalindustrialcooperationconferencegicc2012>

(If your company's security settings do not allow you to open the link, copy and paste the entire link into Internet Explorer. Then press "Enter".)

2. Enter your email address and the following passcode. Then click Continue.
DKF Members: dkfizmir2012
3. Proceed through the step-by-step registration process.
4. Upon completion, you should receive a Confirmation Email in your Inbox or Junk email file.
5. Via a link on the Confirmation Page and/or in your Confirmation Email, print your invoice/receipt.

Reservations at the Swissôtel Grand Efes

We have negotiated special rates for a limited number of guest rooms at the Swissôtel Grand Efes, Izmir for the nights of 20th - 22nd May 2012. The guest room rates at the Swissôtel Grand Efes, Izmir for the nights of 20th - 22nd May 2012 are as follows:

	<u>Single</u>	<u>Double</u>
Standard Room	€118 + local VAT	€138 + local VAT
Swiss Executive Room	€118 + local VAT	€138 + local VAT
Swiss Executive Sea View Room	€118 + local VAT	€138 + local VAT
Business Suite Garden View	€300 + local VAT	€320 + local VAT
Business Suite Sea View	€350 + local VAT	€370 + local VAT

The above daily room rate is inclusive of a breakfast buffet. Other room type options at the Swissôtel Grand Efes, Izmir may also be available.

The conference rate will be honored four days prior to (i.e. from Wednesday 16th May 2012) and after (i.e. to Sunday 27th May 2012) the conference for requests that the Hotel receives via the Hotel Reservation Form.

► **To make hotel reservations at the Swissôtel Grand Efes, Izmir, complete the Hotel Reservation Form ([GICC2012HotelReservationFormInteractive.pdf](#)) and return it by email [oral.konag@swissotel.com] or fax [+90(0)232 414 5059] to Oral Konag at the Swissôtel Grand Efes, Izmir. *Please note: It is very important that conference attendees fill out the Hotel Reservation Form and return it by email or fax to Oral Konag at the Swissôtel Grand Efes; otherwise, without doing so, conference attendees are not guaranteed the special GICC room rate.***

► **Hotel reservation information for the Swissôtel Grand Efes, Izmir is also available on the GOCA Website (www.globaloffset.org) under Upcoming Conferences.**

► **The cutoff date for hotel reservations at the Swissôtel Grand Efes, Izmir is Tuesday 1st May 2012.** Hotel reservations made after the cutoff date will be based upon availability at the Hotel and provided at the conference group rate.

All hotel reservations must be guaranteed with a credit card.

Individual room cancellations must be made at least 48 hours prior to check-in on the scheduled day of arrival. If a GICC attendee seeks to reduce his/her room reservation during the conference itself, the Hotel will charge the attendee for the initial intended duration of stay.

For more information on the Swissôtel Grand Efes, Izmir, please visit their Web site at <http://www.swissotel.com/EN/Destinations/Turkey/Swissotel+Grand+Efes/Hotel+Home/Hotel+Description>

We look forward to seeing you in Izmir this coming May.
Sincerely,

The GICC 2012 Organizing Committee